

VITA

William J Becker

July 8, 2009

Business Address: Department of Management and Organizations
Eller College of Management
P.O. Box 210108
University of Arizona
Tucson, AZ 85721
Work Phone: (520) 621-1053
Email Address: beckerwj@u.arizona.edu

Education

1. University of Arizona, Tucson, AZ
Major: Management Minor: Cognitive Science
Degree: PhD May, 2010
2. University of Connecticut, Storrs, CT
Major: Economics (MA)
3. United States Naval Academy, Annapolis, MD
Major: Marine Engineering (BS)

Dissertation

Title: Shared display rules and emotional labor in work teams
Committee: Russell Cropanzano (Chair); Barbara Gutek, Aleksander Ellis

Publications

- Becker, W. J., Connolly, T., & Slaughter, J. E. (in press). The effect of job offer timing on job acceptance, performance, and turnover. *Personnel Psychology*.
- Cropanzano, R, Becker, W. J., & Feldman, J. (in press). Affect and negotiation. In B. M. Goldman, & D. L. Shapiro (Eds.), *The psychology of negotiations in the 21st century*. San Francisco: Jossey-Bass.

Manuscripts Under Review

- Becker, W. J., Cropanzano, R., & Sanfey, A. Organizational neuroscience: Taking organizational theory inside the neural black box. Revision requested at *Academy of Management Review*.
- Becker, W. J., & Cropanzano, R. Dynamic performance and curvilinearity in voluntary turnover. Revision requested at *Journal of Applied Psychology*.
- Garza, A., Becker, W. J., & Kugler, T. Beyond the discontinuity effect: Fear, greed, and distrust between groups. Under review at *Organizational Behavior and Human Decision Processes*.
- Becker, W. J., Rapaport, A., & Bearden, J. N. Perishable asset dynamic pricing in the laboratory. Revision requested at *Production and Operations Management Journal*.
- Becker, W. J., & Cropanzano, R. Organizational neuroscience: Prospects and promise of an emerging discipline. Under review at *Journal of Organizational Behavior*.
- Becker, W. J., Olderbak, S. G., & Figueredo, A. J. Skinning the longitudinal cat: A practical comparison of longitudinal data analysis methods. Under Review at *Psychological Methods*.

Working Papers

Kugler, T., Rapaport, A., Becker, W. J., and Bornstein, G. Group formation and risk sharing. Data analysis in progress.

Becker, W. J., Cropanzano, R., & Birk, S. Understanding inter-organizational justice perceptions. Analyzing field data and designing field experiment.

Conference Presentations:

Becker, W. J., Connolly, T. and Slaughter, J. *The effect of job offer delay on job acceptance, performance, and turnover.* (2008). Paper presented at the twenty-third annual conference of the Society for Industrial and Organizational Psychology, San Francisco, CA.

Becker, W. J., Kugler, T., Rapaport, A., and Bornstein, G. *Group formation and risk sharing* (2007). Paper presented at International Conference on Social Dilemmas, Seattle, WA.

Becker, W. J., Rapaport, A., and Bearden, J. N. *Perishable asset dynamic pricing.* (2007). Paper presented at Behavioral Decision Research in Management Conference, San Diego, CA.

Courses Taught:

MGMT 276 Business Statistics (4.7/5)
BNAD 302 Organizational Behavior ((4.7/5)
MGMT 471 Strategic Management (4.2/5)
MGMT 475 Undergraduate Research Methods (TA) (4.8/5)

Work Experience

9/00-5/06 **HOPKINTON HIGH SCHOOL** **HOPKINTON, MA**
Teacher: Physics, AP Statistics, Physical Science and Technology.
Developed and implemented the initial course offering in AP Statistics.

6/97-6/00 **DUKE ENGINEERING & SERVICES** **MARLBOROUGH, MA**
Project Engineer. Provided technology solution consulting to global clients.

5/89-5/97 **UNITED STATES NAVY, SUBMARINE OFFICER** **GROTON, CT**
Naval Submarine School, Lead Instructor. Managed technical training of officers.
USS Hartford/USS Pittsburgh. Managed performance and training of work teams.

Research Interests:

Human Resources Management
Inter and Intragroup Relations
Emotion and Cognition
Ethical Leadership

Teaching Interests:

Organizational Behavior
Human Resources
Leadership
Negotiation
Research Methods

Professional Membership:

Academy of Management
Society for Industrial and Organizational Psychology
Society for Judgment and Decision Making

Service

Ad-hoc reviewer:

Academy of Management Journal

Journal of Behavioral Decision Making

Conference submission reviewer for AOM (OB, HR, & RM Divisions)

Awards

Deans Award for Teaching Excellence, University of Arizona

Deans Award for Research Excellence, University of Arizona

Robbins Doctoral Fellowship (2009-2010)

References

Russell Cropanzano

Department of Management and Organizations

Eller College of Management

P.O. Box 210108

University of Arizona

Tucson, AZ 85721

(520) 621-3901

Barbara Gutek

Department of Management and Organizations

Eller College of Management

P.O. Box 210108

University of Arizona

Tucson, AZ 85721

(520) 626-0722

Aleksander Ellis

Department of Management and Organizations

Eller College of Management

P.O. Box 210108

University of Arizona

Tucson, AZ 85721

(520) 621-7461

Jerel Slaughter

Department of Management and Organizations

Eller College of Management

P.O. Box 210108

University of Arizona

Tucson, AZ 85721

(520) 621-7632